Managed Software Development for E-Commerce Firm

PROJECT DETAILS

🏷 **Managed IT Services**

📅 **Jun. 2011 - Ongoing**

💲 **$200,000 to $999,999**

❝ *"AtlanticSoft was able to do things that other developers said was not possible. "*

PROJECT SUMMARY

AtlanticSoft provides custom software development services for an e-commerce firm. They help the company add features and innovate their systems. Their work also includes fixing the client's website.

PROJECT FEEDBACK

Their partnership with AtlanticSoft enabled the company to become a leader in the e-commerce business. The team's project management is great as they closely communicate with the firm. Any problems and issues are resolved quickly. The client is also deeply impressed with the quality of their work.

The Client

Please describe your company and your position there.

I'm the owner of a large eCommerce firm that sells on multiple marketplaces and categories.

The Challenge

For what projects/services did your company hire AtlanticSoft, and what were your goals?

We had to build out custom software for integrating with multiple selling platforms. AtlanticSoft allowed us to add every feature that we needed and continues to innovate on new and even more efficient ways of improving our systems.

Ben P
CEO, ANEE

Retail

11-50 Employees

Tulsa, Oklahoma

CLIENT RATING

5.0

Overall Score

Quality:	5.0

Schedule:	5.0

Cost:	5.0

Would Refer:	5.0

The Approach

How did you select AtlanticSoft and what were the deciding factors?

AtlanticSoft had fixed a problem on a website we owned that no other developer in the United States could fix. They were so familiar with the system that they had it fixed the same day. Their professionalism, speed and thoroughness made them our first consideration for any projects.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

When we started it was simply a matter of getting our systems to manage inventory through various platform API's. We were scraping data, revising it, posting it and then keeping it updated live to reflect all changes. As time has gone on, AtlanticSoft has made our system much more robust and solid. With many features now working together for handling our inventory and getting shipments out the door.

The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

The results of working with AtlanticSoft allowed us to scale to become one of the largest sellers in the eCommerce space.

Describe their project management style, including communication tools and timelines.

Project management couldn't have been better. Daily we were in communication over Skype. All questions, problems and issues were resolve in real time with easy communication.

What did you find most impressive or unique about this company?

The quality of work for the price we paid was the most impressive. AtlanticSoft was able to do things that other developers said was not possible. They are willing to research and problem solve instead of just assuming that something cannot be done.

Are there any areas for improvement or something they could have done differently?

No, I am so pleased with AtlanticSoft that we continue to partner with them to this day almost a decade later.